



Company presentation 2017 for distribution partners

For internal use only

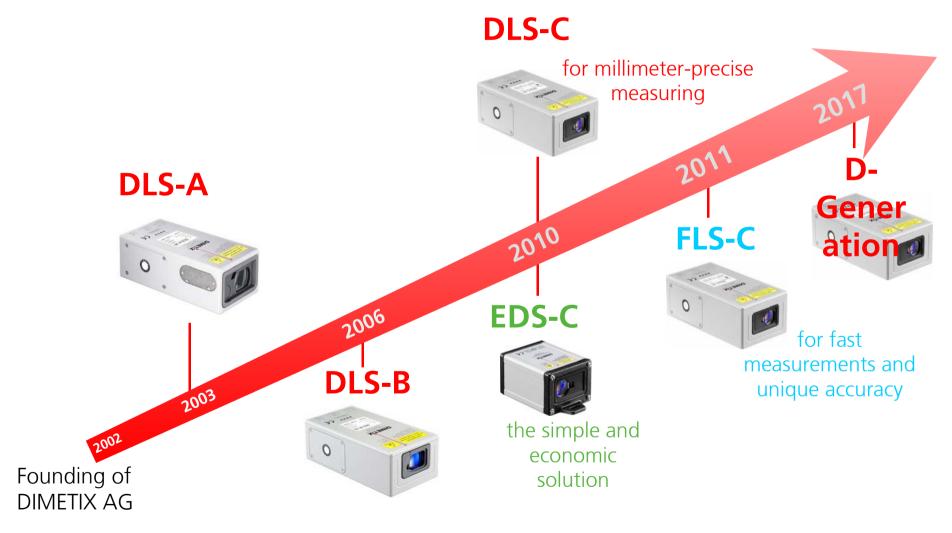
SWISS PRECISION

9100 Herisau/Switzerland • www.dimetix.com





History









Product strength USP's

- Unique accuracy
 - +/-1mm @ 2σ (+/-0.5mm @ 1σ)
- Extensive features included
 - The unit includes the majority of available interfaces and software features
- Solid housing
 - Extreme robust housing

Movies:





- 100% testing
 - All devices are completely tested
 - Temperature test (Accuracy / Burn In) \rightarrow 1650 measurements
 - Distance measurement test

- 218 measurements







Sensor portfolio









Business relationship

DIMETIX

- DIMETIX products
- Delivery
- Marketing services
- Discount



- Sales / Distribution network
- Branding
- Promotion / Reporting
- Technical support
- Delivery



Market







Support for partners

- Individual technical training
- Personal support on exhibitions
- Exhibition material
- Printed documentations
- Competent and fast technical support
- Fast delivery (normally within 24h)







Success factors

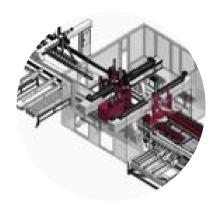
- Swiss quality and precision
- Motivated employees and partners
- Product availability
- Short communication channels
- Competent and fast technical support







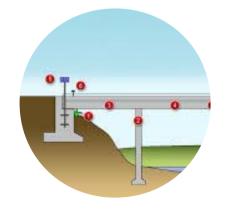
Broad range of applications



















Target markets

- Metal industry (Steel, Aluminum, etc.)
 - Slab dimension measuring
 - Thickness measurement
 - Coil diameter measurement
 - Level measurement of molten metal
- Geodesy and construction
 - Monitoring (Bridges, Dam, Tunnel)
 - Railway (Track control, Track measurement)
 - Tunnel drilling machines
 - Dam flood gate measurement
 - Tunnel profile measurement
- Wood & metal machines
 - Length measurement
 - Position measurement







Target markets

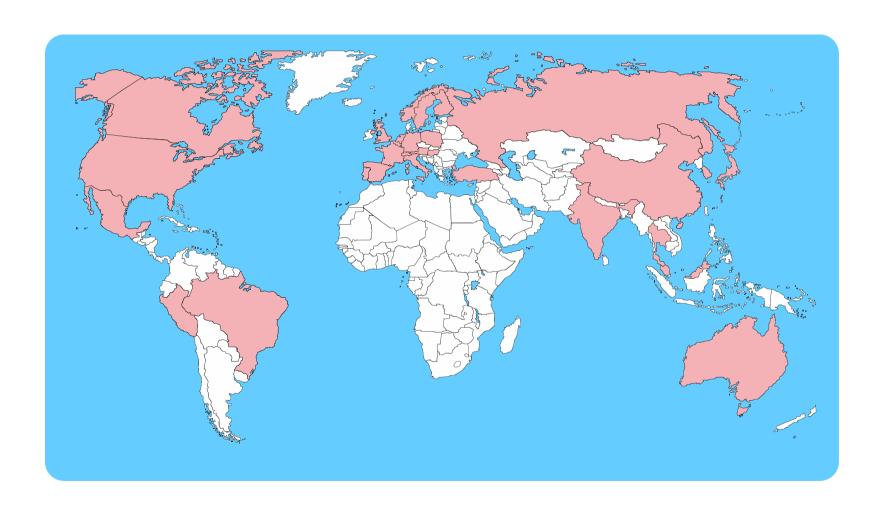
- Logistics (AGV, cranes, storage system)
 - Anti-collision
 - Crane positioning
 - Waste logistic
 - Track control
- Paper industry
 - Paper roll diameter and position measurement
- Glass industry
 - Edge detection
- Transportation
 - Truck position measurement
- And many more







Distribution partners worldwide



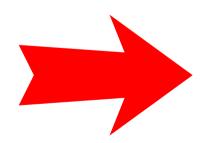




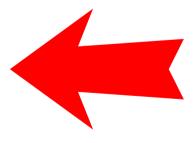


Vision statement

- Increase measuring range on natural targets
- Improve measurement speed
- Integrate Real-Time-Ethernet interfaces (ProfiNet, EtherCAT, EthernetIP)
- Improve accuracy superior to 1mm
- Extend operating temperature range



Precision is our mission









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